

## How Well Do You Know the Job Hunting Process?

The questions below are based on results from a recent survey of 1000 hiring managers and HR professionals, a study conducted by Robert Half and Department of Labor statistics.

1. Statistically speaking, how long does an interviewer read a resume?
  - a) 30 seconds
  - b) 15 seconds
  - c) 1 minute
  - d) 3 minutes
  - e) as long as it takes
  
2. What draws the eyes attention first on the resume?
  - a) prestige of schooling
  - b) numbers and statistics
  - c) accomplishments
  - d) employers
  - e) all of the above
  
3. The most common mistake(s) an interviewee makes:
  - a) talking too much
  - b) not talking directly to the job requirements
  - c) not projecting enthusiasm
  - d) failing to connect experience with job requirements
  - e) all of the above
  
4. What was the rate of unemployment during the Great Depression?
  - a) 60%
  - b) 50%
  - c) 35%
  - d) 25%
  - e) 15%

5. Regarding productivity, the ideal time to spend in an interview is:

- a) 30 minutes
- b) 45 minutes
- c) 60 minutes
- d) 90 minutes
- e) as long as is needed

6. The ideal way for a company to close an interview is to:

- a) tell the candidate where they stand
- b) delineate expectations for what happens next
- c) compare the candidate to others seen
- d) set up concrete expectations
- e) all of the above

7. If the candidate wants the job and the company closed the interview properly, what is the probability this candidate will accept a job offer 4 weeks after the interview?

- a) 50%
- b) 65%
- c) 75%
- d) 90%
- f) 100%

8. If the candidate wants the job and the company did not close the interview properly, what is the probability this candidate will accept a job offer 4 weeks after the interview?

- a) 10%
- b) 25%
- c) 50%
- d) 80%
- e) 100%

9. What percentage of Managers hire from the last group of candidates they see?

- a) 10%
- b) 25%
- c) 50%
- d) 70%
- e) 85%

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